

## REAL ESTATE FOUNDATION SYLLABUS



### **Week 1** (Evening Classes)

Lesson	Topics	Time	Trainer
Tues (01 Dec)	120 Minutes with Tony "Tomorrow's Real Estate Selling"	6.30pm - 8.30pm	Tony Koe, GM
Wed (02 Dec)	Private Sale Procedures & Documentation	6.30pm - 9.30pm	Harry Mahtani
Thurs (03 Dec)	Private Lease Procedures & Documentation	6.30pm - 9.30pm	Regina Chung

### **Week 2** (Evening Classes)

Lesson	Topics	Time	Trainer
Tues (08 Dec)	HDB Resale Procedure & Documentations (Part I)	6.30pm - 9.30pm	Tham Siang Soang
Wed (09 Dec)	HDB Resale Procedure & Documentations (Part II)	6.30pm - 9.30pm	Tham Siang Soang
Thurs (10 Dec)	Prospecting & Listing Presentation	6.30pm - 9.30pm	Fred Teo

### **Week 3** (Day Classes)

Lesson	Topics	Time	Trainer
Tues (15 Dec)	"E-strategies For Real Estate Success"	10am - 12pm	Tony / Wendy
Wed (16 Dec)	E-Office Training	10am - 12pm	SISV

#### **New Agent Course Fee: \$535/- ( Cheque payable to " KF Property Network Pte Ltd")**

Course fee of \$250 is refundable upon **S\$25,000 gross commission received** by the company **within 6 months** from date of completion of the course with a certificate of attendance with **100% attendance only in one batch**.

Full payment should be made prior to commencement of training.  
Course fees paid are non refundable for withdrawals.

A certificate of attendance will be awarded to participants who have successfully completed at least 75% of attendance in **one** batch.

"New Agent Course - Refund Form" must Duly fill up and submit to admin office for verification.

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